BOARD OF REGENTS for KENTUCKY STATE UNIVERSITY



Special Called Meeting of the Board of Regents

Wednesday, April 27, 2022 10:00 a.m.

2nd Floor Julian M. Carroll Academic Service Building Frankfort, Kentucky 40601

KENTUCKY STATE UNIVERSITY BOARD OF REGENTS SPECIAL CALLED MEETING

*** Meeting Will be Conducted In-Person and by Teleconference*** Wednesday, April 27, 2022

10:00 a.m.

Board of Regents Room 2nd Floor Julian M. Carroll Academic Services Building Frankfort, Kentucky 40601 (Primary Physical Location)

Zoom Link: https://kysu.zoom.us/j/96968943645

Webinar ID: 969 6894 3645

Phone One-Tap: +13017158592,,96968943645# or +13126266799,,96968943645#

AGENDA

1. Call to Order Dr. Clara Ross Stamps

Acting President

Dr. Aaron Thompson, President of Council on Postsecondary

Education

2. Swearing-In of New Regents Elise Borne

Board Liaison

3. Roll Call Elise Borne

4. Election of Board Officers Attorney Lisa Lang

A. Nomination and Election of Chairperson

B. Nomination and Election of Vice-Chairperson

5. Appointment of Board Secretary Attorney Lisa Lang

6. Approval of AgendaBoard Chair

7. Consent Agenda Board Chair

A. Approval of the Minutes for Prior Meetings

*Minutes of the December 3, 2021

Quarterly Meeting of the Board of Regents

*Minutes of the February 3, 2022

Special Called Meeting of the Board of Regents

B. Land Grant Purchases

i. Approve Purchase of Hydroponics Systems

ii. Approve Purchase of Mobile Feeding System

iii. Approve Purchase of Optical Emission Spectromter

iv. Approve Purchase of Synergy Hl Hybrid Multi-Mode Reader and Gas Controller

v. Approve Purchase of QuantStudio Absolute Q Digital PRC System

vi. Approve Purchase of Patient Simulators Software and SimPads

vii. Approve Purchase of Birthing Simulators

8. Information Items

A. Review of House Bill 250

Travis Powell, VP/General Counsel of Council on Postsecondary Education

B. Board Orientation/Training and Required Documentation

Attorney Lisa Lang

9. Action Items

A. Approve Resolution to Confer Degrees	Dr. Leroy Hamilton Jr.
B. Approve Posthumous Degree Candidates	Dr. Leroy Hamilton Jr.
C. Approve Honorary Degree Candidate	Acting President Stamps
D. Approve REP For Internal Audit Services	Dr. Gerald Shields

D. Approve RFP For Internal Audit Services
E. Approve RFP for Cleaning Services
Dr. Gerald Shields
Dr. Gerald Shields
Dr. Gerald Shields
F. Approve Phase II Purchase and Installation of
Keyless Door Locks in Residence Halls

G. Approve Repayment of Deficit State Construction Dr. Gerald Shields
Accounts

H. Approve Repayment of the Revenue Dr. Gerald Shields
Anticipation Note

I. Approve Certification of Resolution for Dr. Gerald Shields
Authorization to Sign Agreements with Fifth Third Bank

10. Closing Remarks

Board Chair

11. Adjournment Board Chair

KENTUCKY STATE UNIVERSITY BOARD OF REGENTS QUARTERLY MEETING

Thursday, December 2, 2021 at 1:00 p.m.

*** Meeting Was Conducted In-Person and by Teleconference***

Board of Regents Room 2nd Floor Julian M. Carroll Academic Services BuildingFrankfort, Kentucky 40601 (Primary Physical Location)

I. Call to Order

Chairperson Elaine Farris, Ed.D. called the meeting to order at 1:02 p.m.

II. Roll Call

Regent Roger Reynolds, Board Secretary, conducted roll call:

Regent Ron Banks	Present
Regent Carolyn Burns, MD	Present
Regent Elaine Farris, Ed.D.	Present
Regent Edward Fields	Present
Regent Paul Harnice, Esq.	Present
Regent Dalton Jantzen	Present
Regent Rahul Reddy, MD	Absent
Regent Roger Reynolds	Present
Regent Jason Robinson	Present
Regent Herman Walston, Ed.D.	Present

Nine Regents were in attendance. Quorum was established.

III. Introduction of New Staff Regent

Mr. Edward Fields was sworn in as the new Staff Regent before the meeting was called to order. Mr. Fields gave a brief introduction of his background at the beginning of the meeting and stated that he is looking forward to advancing KSU in this new role.

IV. Adoption of the Agenda

MOTION by Regent Burns:

Move the Board to adopt the agenda of the December 2, 2021 Quarterly Meeting. Seconded by Regent Fields and passed without dissent.

V. Closed Session

MOTION by Regent Reynolds:

Move the Board to go into Executive Session to discuss pending litigation (KRS 61.810 1)(c)) and individual personnel matters (KRS 61.810 (1)(f)).

Seconded by Regent Jantzen and passed without dissent.

VI. Open Session

MOTION by Regent Reynolds:

Move the Board to reconvene in open session.

Seconded by Regent Robinson and passed without dissent.

VII. Approval of the Consent Agenda

MOTION by Regent Reynolds:

Move the Board to approve the minutes of the September 2, 2021 Quarterly Meeting of the Board of Regents and the minutes of the October 19, 2021 Special Called Meeting of the Board of Regents with a correction to the October 19, 2021 minutes, adding "Ed.D." after Regent Walton's name.

Seconded by Regent Banks and passed without dissent.

VIII. Bred of the Quarter Recognition

The nominees for Bred of the Quarter include: Jessica Burton, Jack Wollman, Andy Ong, Keymia Herve, Melvin Nichols, Rebecca Persons, Isaac Yett, Roderick Mozee, Adrian Douglas, Jameelah Means, and Nathan Cochran.

Rebecca Persons was the September Bred of the Month, Nathan Cochran was the October Bred of the Month, and Roderick Mozee was the November Bred of the Month.

IX. Campus Updates

- **A. Faculty Senate:** The report of Dr. Phillip Clay, Faculty Senate President, is entered into the record as an attachment to these minutes.
- **B. Staff Senate:** The report of Ms. Danielle Barber, Staff Senate President, is entered into the record as an attachment to these minutes.
- **C. Student Government Association:** The report of Regent Jason Robinson, SGA President, is entered into the record as an attachment to these minutes.

X. Acting President's Updates (Written Report)

The written report of Acting President Clara Ross Stamps is entered into the record as an attachment to these minutes.

XI. Information Items

A. Residence and Dining Hall Construction Project Update

Mr. Greg Rush, Vice President for Finance and Administration/CFO, introduced Mr. Craig Turner of CRM to provide an update on the new residence hall construction. Mr. Turner stated that KSU was able to secure an excellent rate when the bonds were sold. In fact, he said that it was the best financial package he has ever sold among all of the P3's he has worked with. Additionally, the same construction package bought today would be eight to ten million dollars more due to rising costs of materials. All in all, everything went very well.

Mr. Turner provided a visual demonstration of what the residence halls will look like upon completion. There will be 410 beds and 300-350 person capacity in the dining hall. The dorms are being constructed to be as energy efficient as possible. The first payment will not be due until March of 2024 which will give the University some time to build up revenue. He stated that construction is on schedule with completion expected in November 2022 and move-in projected to occur in December 2022.

B. Presidential Search Update

Hon. Travis Powell, General Counsel and Vice President of CPE, reported that the Search Committee had an excellent first meeting. Kenny Daugherty from Myers McRae provided an overview of the search process for the Committee and the Committee had productive conversations about how the search process would work. For anyone interested, these meetings can be viewed live on zoom or at a later time on the University's YouTube channel.

Mr. Powell stated that there is no formal timeline for the search process. Currently, the Committee is gathering information for the leadership profile which is scheduled for approval on December 17, 2021. The Committee members will then compile all of the candidate information and meet in closed session at the end of March to discuss the candidates. From that pool, the Committee will pick 12-13 candidates to invite to a zoom interview. After the zoom interview, they will choose five to six candidates to meet in person in an undisclosed off-campus location to maintain confidentiality. The Committee will then take action on two to three candidates for Board consideration and will continue the search process if they don't get the right candidate.

Mr. Powell reiterated that all constituent groups will have the opportunity to participate in this process.

C. Management and Improvement Plan Update

Dr. Aaron Thompson, President of CPE, commenced the update by stating that the Management and Improvement Plan has been approved by the CPE Board and it will now go to the Governor. CPE has also presented the outcome of the financial analysis to the Governor. The next part of the process will be restructuring the budget.

Mr. Powell reported that some focus areas of the Management and Improvement Plan will be more complete than others by the time the plan is put in place, as certain components such as financial controls are an immediate need. Conversations and meetings have occurred regarding all of the focus areas.

Regent Farris requested updates on progress of the focus areas. Dr. Thompson stated that he can provide a project plan with milestones and deliverables.

D. Finance and 2022-23 Operating Budget Update

Mr. Rush shared that the University is in a better financial position and has not had to take any draws on the Revenue Anticipation Note. He stated that he had hoped that he wouldn't have to dip into the January allotment but it has become necessary because of timing. There are still some lingering issues but bills are being paid on time and the average balance is down. The \$23 million requested from the legislature will just get the University back to zero.

Regent Walston asked what will happen with students who haven't paid their balance and Mr. Rush stated that they want them to pay as early as possible but they will still have time to clear their balances. Regent Reynolds asked how serious the students' notices are and Mr. Rush stated that they are serious but financial counseling will be offered. Regent Robinson stated that he is working with CFO Rush and President Stamps to assist students with financial difficulties to apply for grants.

Regent Harnice said that he hoped that CPE will assist KSU in projecting the pension liability in the five year budget plan. Mr. Rush replied that KSU currently pays a fixed amount which is subject to change based on the pension situation and it will have to worked into the budget each year.

Regent Farris asked if Mr. Rush would be bringing a budget structure broken down by units. Mr. Rush stated that he is working on the budget structure and it will be brought to the Board at a Special Called Meeting on February $3^{\rm rd}$.

E. Student Housing and Facilities Update

Mr. Rush stated that accommodating students is still a challenge and anticipates using three floors of the Capital Plaza Hotel in the Spring. Keeping students in one hotel is more efficient and helps operations run smoother. One wing of the Best Western is being reserved for COVID isolation and quarantine which will be funded by CARES money.

Mr. Rush reported that KSU's pool in Exum Gym has closed due to a failed boiler and faulty infrastructure. The repairs are estimated to cost \$150,000 to \$200,000. The Asset Preservation Fund could potentially be used for repairs if the \$23 million request is approved by the General Assembly. The project will be have to be taken to CPE and, if approved, the pool realistically won't be open until next fall.

Regent Walston inquired about turning Hillcrest back to the former status as the President's house. Mr. Rush responded that the Board would have to make that decision. Regent Farris stated that the Board approved the change from the

President's House at a meeting and it can be brought back for consideration. General Counsel Lisa Lang recommended waiting until there is a Presidential candidate due to a tax issue that needs to be negotiated.

Regent Banks inquired about Russell Court Apartments and Mr. Rush stated that Russell Court could potentially be handled through the Asset Preservation Fund and needs to be addressed in the Master Plan.

F. Overview of Fall Semester and spring 2022 Admissions and Enrollment Update

Dr. Leroy Hamilton Jr, Provost and Vice President for Academic Affairs, updated the Board on Academic Affairs matters. He stated that 1.097 students enrolled in the Fall and 192 new students are currently enrolled for the Spring Semester. Enrollment continues to increase while full-time faculty has declined. Discussions are underway about how to address this issue.

Dr. Hamilton reported that 2,229 students had a balance at the beginning of the Fall Semester. By the end of the semester, 57 percent had fully resolved their balance and 637 of those students pre-registered for the Spring. Overall, pre-registration for the Spring has increased.

G. Faculty Workload and Course Offerings for 2022 Spring Semester Update

Dr. Hamilton shared that 12 students need to be enrolled in a course in order for the course to break even financially. Academic Affairs is exploring several options to address this issue including customized registration, reducing the number of multiple courses offered at the same time, avoiding carry-over from semester to semester, and utilizing the entire workday to maximize course offerings.

All final exams will be held online again and this process has received a lot of positive feedback. Dr. Hamilton stated that online exams have not had a negative impact on students' final grades.

Regent Farris requested the amount that KSU has paid in adjuncts due to low course enrollment. She stated that this amount is interrelated to the Board's guiding principles as they consider the new budget. Dr. Hamilton stated that he has access to this information and can bring it back.

H. University Policies and Procedures Review Update

Attorney Lang reported that she spoke with President Stamps and Mr. Powell regarding a two-fold approach to the policies and procedures process, including pulling together all University policies to ensure alignment with state law and University polices and creating a policy process.

Regent Burns asked if the policies would undergo annual review and Ms. Lang stated that she would like that to be part of the procedure.

XII. Action Items

*Regent Robinson was not present for voting on all action items *

A. Approve Personnel Actions

MOTION by Regent Fields:

Move the Board to approve the personnel actions.

Seconded by Regent Walston and passed without dissent.

B. Approve the Purchase of a Cabinet X-Ray Irradiator System

MOTION by Regent Burns:

Move the Board to approve the purchase of a cabinet x-ray irradiator system. Seconded by Regent Reynolds and passed without dissent.

C. Approve the Stakeholder Agreement with UK Research Foundation

MOTION by Regent Fields:

Move the Board to approve the Stakeholder Agreement with UK Research Foundation.

Seconded by Regent Walston and passed without dissent.

D. Approve the Purchase of a Hydroponic System

MOTION by Regent Burns:

Move the Board to approve the purchase of a hydroponic system.

Seconded by Regent Banks and passed without dissent.

E. Approve Registry Agreement

MOTION by Regent Fields:

Move the Board to approve the Registry agreement.

Seconded by Regent Janzen and passed without dissent.

F. Approve Bluegrass Inn Contract

MOTION by Regent Walston:

Move the Board to approve the Bluegrass Inn contract.

Seconded by Regent Fields and passed without dissent.

G. Approve Amendment to Ellucian Contract

MOTION by Regent Fields:

Move the Board to approve the amendment to the Ellucian contract.

Seconded by Regent Robinson and passed without dissent.

H. Approve KORT Contract

MOTION by Regent Burns:

Move the Board to approve the KORT contract. Seconded by Regent Banks and passed without dissent.

I. Approve Replacement Chiller for the Halls

MOTION by Regent Reynolds:

Move the Board to approve the replacement chiller for the Halls. Seconded by Regent Banks and passed without dissent.

J. Approve Roof Replacement Project

MOTION by Regent Fields:

Move the Board to approve the roof replacement project. Seconded by Regent Banks and passed without dissent.

XIII. Adjournment

MOTION by Regent Reynolds:

Move the Board to adjourn.

Seconded by Regent Fields and passed without dissent.

The meeting adjourned at 5:20 p.m.

Submitted by:	
Board Secretary	Board Chair
Kentucky State University	Kentucky State University
Board of Regents	Board of Regents
Approved with no corrections	
Approved with corrections	

KENTUCKY STATE UNIVERSITY BOARD OF REGENTS SPECIAL CALLED MEETING Thursday, February 3, 2022 10:00 a.m.

**MEETING WAS CONDUCTED BY TELECONFERENCE* Board of Regents Room 2nd Floor Julian M. Carroll Academic Services Building Frankfort, Kentucky 40601 (Primary Physical Location)

I. Call to Order

Chairperson Elaine Farris, Ed.D. called the meeting to order at 10:05 a.m.

II. Swearing-In of Regent Gerald Patton

Dr. Gerald Patton was sworn into the Kentucky State University Board of Regents by General Counsel Lisa Lang. Regent Patton followed with a brief introduction of himself and his background.

II. Roll Call

Regent Roger Reynolds, Board Secretary, conducted roll call:

Regent Ron Banks	Present
Regent Carolyn Burns, MD	Present
Regent Elaine Farris, Ed.D.	Present
Regent Edward Fields	Present
Regent Paul Harnice, Esq.	Present
Regent Dalton Jantzen	Present
Regent Gerald Patton, Ph.D.	Present
Regent Rahul Reddy, MD	Absent
Regent Roger Reynolds	Present
Regent Jason Robinson	Present
Regent Herman Walston, Ed.D.	Present

Ten Regents were in attendance. Quorum was established.

III. Adoption of the Agenda

MOTION by Regent Fields:

Move the Board to adopt the agenda of the February 3, 2022 Special Called Meeting. Seconded by Regent Harnice and passed without dissent.

IV. Elect Board of Regents Vice Chair and Secretary pursuant to KRS 164.330

MOTION by Regent Burns:

Move the Board to retain Regent Dalton Jantzen as Vice Chair and Regent Roger Reynolds as Secretary of the Kentucky State University Board of Regents. Seconded by Regent Banks passed without dissent.

V. Appoint Board of Regents Treasurer

MOTION by Regent Harnice:

Move the Board to appoint Dr. Gerald Shields, CFO of Kentucky State University, as Treasurer of the Kentucky State University Board of Regents.

Seconded by Regent Walston and passed without dissent.

VI. Information Items

Hon. Travis Powell, Vice President and General Counsel of CPE, began by providing and update on the Presidential Search. He reported that the Presidential Search Committee approved the leadership profile for the candidates. The position was then posted on all of the major higher education recruiting websites and thirty applications were received in response to the posting. The deadline for selecting candidates for video interviews is March 29th and campus visits will occur in mid-April. Mr. Powell stated that the timeframe may be adjusted relative to the progress of House Bill 250 because candidates may want to see what occurs with this legislation prior to the interview process. The goal is to bring two or three quality candidates to the Board.

Regent Patton inquired about the role of the Board of Regents in the search process. Regent Farris responded that the Board decided at a meeting to form a search committee and that the representation of the committee and the search committee charge were approved by the Board. It was decided that the Regents would not serve on the committee due to issues that occurred in the prior presidential search. The Board also voted that Mr. Powell chair the committee. The final decision of who the President will be will come back to the Board of Regents. Dr. Aaron Thompson, President of CPE, also replied that the Executive Order gave CPE some authority to work with the Board of Regents during the search process and CPE is there to be a partner with KSU in the search for a new president. The KSU Board of Regents has not yielded authority to anyone.

Next, Mr. Powell provided an update on the Management and Improvement Plan. He stated that teams for each of the seven areas of the plan have been set up. The process is still in the information gathering stage but some matters have been able to move forward, including an update to the accounting system which was approved by the Board at the December quarterly meeting, progress on the budget to actual report, and the development of quarterly gap statements.

Mr. Powell reported that the Student Success Group and Academic Program Group met to begin work on the Institution Transformation Assessment which is funded by the Gates Foundation and helps the institution focus deeply on student success. Once all of the information is collected, an outside facilitator will lead a discussion and assist with a plan of action.

Regent Patton asked which factors were utilized to determine that KSU needed the Management and Improvement Plan in areas other than finance when it appears that all of the other areas were functioning appropriately according to the SACSCOC documentation he has read. Regent Farris responded that everything is on the table when facing a \$23 million problem. All areas need to be looked at from a different perspective and the Board needs to make sure that all areas are efficient and effective and that all programs are doing what they need to do and are revenue bearing. Dr. Thompson stated that an excessive amount of spending and debt occurred in the three years after SACSCOC review which necessitated the Management and Improvement Plan.

VII. Finance and FY 2022-2023 Operating Budget Work Session Update

Mr. Greg Rush, KSU Finance Consultant, presented the agenda for the budget work session which includes sources of university revenue, a proposed budget structure, the five-year planning process, and budget balancing options for consideration. The sources of revenue include operations, endowments, auxiliaries, capital, and federal funding.

Mr. Rush stated that the main sources of revenue for KSU include state appropriations, indirect costs, tuition and fees, endowments, asset preservation fees, auxiliaries, and federal funding.

When developing the proposed budget structure, many of the revenue sources will be broken down into separate budgets for proper accounting and also so the Board will be able to see the separate line items when approving the budget. Mr. Rush stated that one of the challenges moving forward will be replenishing the asset preservation fund, as the asset preservation fees had been collected in the past but had not been properly accounted for.

The five year budget planning process has multiple parts, including revenue and expenditure forecasts for each budget area, a planning calendar, integration with the ongoing risk assessment process, completion of initial forecasts, and budgetary updates each fall. Mr. Rush stated that the planning calendar will be a discussion item at the March 2022 Board of Regents meeting. When developing this planning process, there was a focus on potential growth in residential enrollment due to additional beds, the financial viability of students and collection of balances, replenishing the fund balance and reserve, and exploring additional revenue sources, developing long-term and ongoing facility renewal plan with funding needs, increasing dining rates, and restructuring the free book program.

Mr. Rush pointed out that despite these budgetary challenges, KSU has had a lot of positive things occur over the past three to four years, primarily the historically high graduation and retention rates. The challenge will be how to maintain these results while relying on the resources available to the University.

All in all, Mr. Rush asserted that the entire University budget will need to be restructured and funding must be protected and preserved wherever possible to support student success. He stated there will have to be reductions in staff as personnel is a large portion

of the budget but he would advise limiting employee reductions as much as possible to maintain the University's ability to provide quality academic programming and to operate effectively and efficiently.

Mr. Rush discussed some options to consider for overcoming the \$7 million shortfall including a permanent salary reduction based on annual income, restructuring the bookstore contract, an eight percent reduction in institutional financial aid, increased class sizes, the elimination of 45 staff and faculty positions, a tuition increase, and reducing operating costs. Mr. Rush reiterated that these points are only options for consideration and not the final determination at this time.

Regent Farris stated that the goal is to find \$7 million for the budget shortfall and none of these options stated by Mr. Rush are concrete; they are targets that will be moved by the Board. Over the next two to three months, the Board will come up with a solid plan on how to reduce the budget.

Regent Farris then opened the floor for discussion.

Regent Fields asked if the Board would be able to ascertain what they are looking at when they receive the proposed budget. Mr. Rush stated that the goal is for the Board to have a budget they can use to make an informed decision and the restructured budget will be refined into smaller budget areas for that purpose. The ultimate goal is to present a package to the Board that can be used to see reports and trends over time.

Regent Burns inquired about how the percentages and other numbers that Mr. Rush presented were determined. Mr. Rush responded that everything is a starting point and that benchmarks may change as the Management and Improvement Plan progresses. He stated that staffing will be realigned to ensure best practice.

Regent Banks stated that KSU should consider instituting a pay scale and scrutinize double dippers, retirees who draw big salaries.

Regent Jantzen stated that any options that the Board chooses will affect people's lives. The greatest hope is to engage the faculty and staff because they know the particulars and can come up with creative ideas on how to manage these budget numbers.

Regent Patton asked how the Board will contemplate the role of the new president in the budget reduction process. Regent Farris stated that these measures will have to occur notwithstanding the new administration. The budget implementation will be in the final stages when the new president is hired and the new president should be on board before the final budget is approved by the Board in June. She also stated that some of these decisions may have contractual obligations that need to be resolved. The goal is to present the new president with a balanced budget. Dr. Thompson stated that any new president should know what the expectations are and the candidate will be chosen with that in mind.

Regent Walston asked if existing contracts will be scrutinized for cost reduction purposes. Mr. Rush responded that this is a key component of the plan to lessen the impact on staff.

President Stamps concluded the discussion by stating that the process of examining individual unit budgets has begun. The Vice Presidents have summited information about their unit's contracts and employees and this information will be used to start the focus

talks across campus. Participation from the campus community is important and the community will have a chance to provide input.

VIII. Closing Remarks

Regent Farris asserted that the Board will be facing some tough decisions but these decisions are vital for Kentucky State University.

IX. Adjournment

MOTION by Regent Fields:

Move the Board to adjourn.

Seconded by Regent Walston and passed without dissent.

The meeting adjourned at 12:32 p.m.

Submitted by:	
Board Secretary	Board Chair
Kentucky State University	Kentucky State University
Board of Regents	Board of Regents
Approved with no corrections	
Approved with corrections	



KENTUCKY STATE UNIVERSITY BOARD OF REGENTS

ACTION ITEM 7B(i.)

ACTION ITEM:

Approval to purchase a controlled environment hydroponics system.

FACTS:

The Land Grant Program is requesting to use USDA Extension funds to purchase the Greenery S - Domestic state-of-the-art controlled environment hydroponics system that gives complete control of the elements with five specialized systems that make it possible to grow food 365 days a year. This vertical hydroponics system will be placed at the KSU Farm and used for Extension and education workshops, as well as job training programing.

BUDGETARY IMPLICATIONS:

\$144,200.00 plus a recurring charge of \$25/month (USDA Extension Funds)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the equipment purchase.

MOTION:

Approve the purchase of a controlled environment hydroponics system.



Kentucky State University, February 2022

Kentucky State University Frankfort, Kentucky USA Kirk Pomper
Dean and Professor College of
Agriculture, Community and the
Sciences
kirk.pomper@kysu.edu
502-597-5942

Reference: 20220202-132326867

Quote created: February 2, 2022

Quote expires: February 28, 2022

Quote created by: John-Michael Cascio

Account Executive

johnmichael@freightfarms.com

+1 (716) 968-2338

Comments from John-Michael Cascio

Set forth below are the terms of a binding Sales & Purchase Agreement (the "Sales & Purchase Agreement"), made by and between Freight Farms, Inc. (the "Supplier"), with offices at 20 Old Colony Ave Suite 201 Boston, MA 02127, and the undersigned Kentucky State University (the "Buyer"), with offices at 400 East Main St. Frankfort, Ky. 40601, regarding the purchase of certain Supplier products and/or services by Buyer as specified in this Sales & Purchase Agreement. Buyer agrees to purchase, and Supplier agrees to sell, the following product(s) and/or service(s) on the following terms:

Products & Services

Item & Description	Quantity	Unit Price	Total
Greenery™ S - Domestic Fully Equipped Greenery™ S 2021	1	\$149,000.00	\$143,000.00 after \$6,000.00 discount
Onsite Training & Launch (2 Days, 1 Farm) Hands-on training at your location for your team to become certified Freight Farmers. Training will cover all farming and maintenance activities for 1 farm and up to 8 operators over the course of 2 days.	1	\$10,000.00	\$0.00 after \$10,000.00 discount
Additional Farm Hub Connect multiple farms to your operation	1 Page 17 of 83	\$1,200.00 / year	\$1,200.00 / year

Subtotals

Annual subtotal \$1,200.00

One-time subtotal \$143,000.00

after \$16,000.00 discount

Total \$144,200.00

Purchase Terms

Payment Schedule

30% Due Upon Signing	\$42,900.00
60% Due 30 Days After Signing	\$85,800.00
10% Due 90 Days After Signing	\$14,300.00

Shipping & Delivery: EXW Supplier's Dock Incoterms 2020

Unless otherwise specified, Products are shipped ExWork's Supplier's Dock Incoterms 2020. Buyer shall pay all freight, handling, delivery, special packaging and insurance charges for shipment of Products prior to delivery. Choice of carrier and shipping method and route shall be at Supplier's election unless otherwise specified. Supplier shall have the right to deliver all Products covered by an Order at one time or in partial shipments from time to time, within the agreed time for delivery. Supplier shall not be liable for delays in delivery or for failure to perform due to causes beyond the reasonable control of the Supplier, including but not limited to force majeure, acts or omission of Buyer, quarantine restrictions, delays in transportation or inability to obtain necessary labor, materials or supplies.

Terms & Conditions

Buyer acknowledges that the specific Terms and Conditions of Sale will be agreed upon at signing of each individual Sales and Purchase Agreement (SPA). Those terms and conditions govern this SPA and any other orders submitted by Buyer for additional Products from Supplier in the future. Any applicable sales and use and/or import/custom taxes are the responsibility of Buyer and may be added by Supplier to the invoice. Buyer acknowledges that the payment and delivery schedule are linked to the company's manufacturing process, and a delay in Buyer adhering to schedule will result in delays in receipt of the farm.

View Terms & Conditions of Sale

Questions? Contact me



John-Michael Cascio
Account Executive
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Freight Farms
20 Old Colony Ave, Suite 201
Boston, MA 02127

United States

Download quote

Print quote



KENTUCKY STATE UNIVERSITY BOARD OF REGENTS

ACTION ITEM 7B(ii.)

ACTION ITEM:

Approval to purchase a mobile feeding system with computerized memory scale.

FACTS:

The Land Grant Program is requesting to use USDA Research Grant funds to purchase a mobile mixing, weighing, dispensing and delivery feeding system with computerized memory scale. This equipment will be used in nutrition experiments with beef cattle, and other animals, at the KSU Harold R. Benson Research and Demonstration Farm.

BUDGETARY IMPLICATIONS:

\$51,130.00 (Funding through a USDA Research Grant)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the equipment purchase.

MOTION:

Approve the purchase of a mobile feeding system with computerized memory scale.

AMERICAN CALAN INC NORTHWOOD, NH 03261 454 JENNESS POND ROAD

QUOTATION

Date	Quotation #
1/21/2022	AC-2687

Sold To	Ship To
KENTUCKY STATE UNIVERSITY 105 University Drive Frankfort, KY 40601	

Payment Terms	Freight Terms	Expected Ship Date
UPON RECEIPT		

Description	Qty	Price	Amount
CALAN SUPER DATA RANGER VACUUM EQUIPPED MODEL #542 A mobile mixing, weighing, dispensing and delivery feeding system with computerized memory scale.		49,950.00	49950.00
GENERAL SPECIFICATIONS:			
Powered by 16-horsepower Briggs & Stratton 2-CLI Engine			
70 Cubic ft. mixing tank capacity Variable speed hydraulic discharge elevator			
Polyethylene lined, acid resistant mixing tank			
Forward & Reverse hydrostatic Drive			
Power Steering & Parking Brake			
Turning radius 8.5 ft. Adjustable operator platform & seat			
Adjustable operator platform & seat			
SCALE SYSTEM:			
Weigh-tronx Model M3060 equipped with User Friendly Firmware			
Available in kg. or lbs.			
Increment .1 kg or .2 lbs Accuracy .25% of applied load			
Bi-Directional data communication			
Data transfer by USB thumb drive or USB/RS232 cable.			
DP II Data based custom software specifically designed for animal			
research data processing.			
VACUUM FEED RECOVERY SYSTEM W/DATA CAPTURE			
Specifications:			
14" industrial type vacuum fan			
Vacuum rated hydraulic pump			

ESTIMATE IN EFFECT FOR 60 DAYS FROM DATE OF ESTIMATE.	Total
---	-------

AMERICAN CALAN INC NORTHWOOD, NH 03261 454 JENNESS POND ROAD

QUOTATION

Date	Quotation #
1/21/2022	AC-2687

Sold To	Ship To
KENTUCKY STATE UNIVERSITY 105 University Drive Frankfort, KY 40601	

Payment Terms	Freight Terms	Expected Ship Date
UPON RECEIPT		

Description	Qty	Price	Amount
High speed hydraulic motor for vacuum fan Dash mounted water vacuum gauge 15 lb. counterbalance reel Materials handling hose 5" dia. x 7'6" long Aluminum vacuum nozzle Dust recovery system			

ESTIMATE IN EFFECT FOR 60 DAYS FROM DATE OF ESTIMATE. Total	

AMERICAN CALAN INC NORTHWOOD, NH 03261 454 JENNESS POND ROAD

QUOTATION

Date	Quotation #
1/21/2022	AC-2687

Ship To

Sold To	
KENTUCKY STATE UNIVERSITY 105 University Drive Frankfort, KY 40601	

Payment Terms	Freight Terms	Expected Ship Date
UPON RECEIPT		

Description	Qty	Price	Amount
Freight - ESTIMATE ONLY (1) pallet - 102" x 52" x 76" 3280 lbs 3-4 Day Transit time from date of pick-up NOTE: **Quote provided by shipper based on customer having a receiving dock, if not there will be an additional fee added***	Qty 1		1,180.00

ESTIMATE IN EFFECT FOR 60 DAYS FROM DATE OF ESTIMATE.

Total \$51,130.00



KENTUCKY STATE UNIVERSITY BOARD OF REGENTS

ACTION ITEM 7B(iii.)

ACTION ITEM:

Approval to purchase an Avio 220 Max ICP Optical Emission Spectrometer.

FACTS:

The Land Grant Program is requesting to use USDA Research Grant funds to purchase an Avio 220 Max ICP Optical Emission Spectrometer. This equipment will support research efforts of four research groups in Atwood Research facility. This unit will be used for plant, soil, and tissue elemental analysis in a range of production and genetic studies.

BUDGETARY IMPLICATIONS:

\$97, 417.11 (USDA Research Grant Funds)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the equipment purchase.

MOTION:

Approve the purchase of an Avio 220 Max ICP Optical Emission Spectrometer.



QUOTATION				
Quote Number	Valid From	V	alid To	Page
8031775735	02/07/2022	0	4/03/2022	1 of 4
Currency	Sales Representative	•	Customer Re	ference
USD	Emily Pitts			

Quote Prepared For	Contact Phone / Fax / E-Mail			
Eric Turley	(502) 597-5058			
	eric.turley@kysu.edu			
Ship To: 8013108	Sold To: 80116118			
KY STATE UNIV 400 E MAIN ST FRANKFORT KY 40601-2334	KY STATE UNIV 400 E MAIN ST FRANKFORT KY 40601-2334			

To Place an C	Order
Phone:	1-800-932-5000
Fax:	1-866-329-2897
Web:	www.vwr.com

When placing your order, please include your quotation number and account number to ensure you receive the correct price.

THANK YOU FOR THE OPPORTUNITY TO EARN YOUR BUSINESS.

Row	VWR Catalog Number	Product Description	Qty	UOM	Unit Price	Extended Price
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30

MISC-INST-SEL

QUOTATION						
Quote Number	Valid From	V	alid To	Page		
8031775735	02/07/2022	04	4/03/2022	2 of 4		
Currency	Sales Representative		Customer Reference			
USD	Emily Pitts					

Row	VWR Catalog Number	Product Description	Qty	UOM	Unit Price	Extended Price
10	MISC-INST-SEL	N0790005/Avio 220 Max Cycl./EA	1	EA	63,032.43	63,032.43
10	Customer Re Product Ship Avio 220 Mi even themos high-matris simultaneor to ICP. Wh unparallele most intuiti easy as sing PerkinElme combines a features to dilution, de ICP. These RF generat matrix-tole Patented D Avio 220 M Concentric high-matris simultaneor to ICP. Wh unparallele most intuiti easy as sing PerkinElme combines a	of #: N0790005 s Directly from Manufacturer ax Cycl./Concentric SystemAvio 220 Max ICP Optical EmissionSpec at difficult, c samples without dilution, the Avio 220 Max hybrid us ICP brings a whole new level of performance andflexibility at's more, that unprecedented performance comes with d ease-of-use. Unique hardware features and the industry's ve software combine to make multi- element measurements as le-element analysis. er's Avio 220 Max ICP-OES is a compact, bench-top ICP-OESthat vertical plasma design with a host of unique hardware handle even the most difficult, high-matrix sampleswithout livering a whole new level of performance and flexibilityto				Availability:
	dilution, de ICP. These RF generat matrix-tole Patented Drof light or s Full-wavele around the precision O most efficie delivering: The lowest L/min requ The fastest power on) Superior se Thewidest I 200-230 VA	livering a whole new level of performance and flexibilityto include: or with Flat Plate plasma technology generates a robust, rant plasma using half the argon of other systems ual View capability measures every wavelength with no loss ensitivity ngth-range CCD array detector measures the wavelength range emission line of interest—simultaneously—for superior ne of the smallest ICP on the market, Avio 220 Max offersthe nt operation, reliable data, and lowest cost of ownershipby total argon consumption of any ICP (only 9 L/min versus 21 irred by other systems) ICP startup (spectrometer ready in just 10 minutes from nsitivity and resolution for all elements of interest inear range with attenuation mode Power Requirements: One C, 20A line, 2800 VA, single phase, 50/60 Hz, (+-1%) Power				
20	MISC-INST-SEL	ded: IEC60309 250 V 16/20 A 2 pole plus protective earthplug N0770396/Solution Kit for A/EA	1	EA	0.01	0.01
	1					Availability:

Customer Ref # : N0776200 Availability :
Product Ships Directly from Manufacturer
Chiller Coolant Mix 30 Plus-Five 1/2 Gal

1

EA

0.01

0.01

N0776200/Chiller Coolant Mi/EA



QUOTATION						
Quote Number	Valid From	V	alid To		Page	
8031775735	02/07/2022	04	4/03/2022		3 of 4	
Currency	Sales Representative		Customer Reference		nce	
USD	Emily Pitts					

Row	VWR Catalog Number	Product Description	Qty	UOM	Unit Price	Extended Pri
40	MISC-INST-SEL	N0772051/Durachill CA10 Chi/EA	1	EA	5,325.00	5,325.00
	_	#: N0772051 Directly from Manufacturer 10 Chiller 208-230V/60Hz				Availability:
50	MISC-INST-SEL	N0780205/Dell Windows 10 Sy/EA	1	EA	3,609.00	3,609.00
		#: N0780205 Directly from Manufacturer 10 System ICP Controller				Availability:
60	MISC-INST-SEL	N0830015/S23 Three Rack Aut/EA	1	EA	8,248.65	8,248.65
		#: N0830015 Directly from Manufacturer ck Autosampler, Dual Rinse				Availability:
70	MISC-INST-SEL	N0830026/60 Position Rack 5/EA	2	EA	21.78	43.56
		#: N0830026 Directly from Manufacturer ick 5x12 /17 mm Tube OD				Availability:
80	MISC-INST-SEL	N0782060/Avio Bench D 30x W/EA	1	EA	2,972.43	2,972.43
		#: N0782060 Directly from Manufacturer 30x W 35x H 35				Availability:
90	MISC-INST-SEL	N0790805/Avio 200 Concentri/EA	1	EA	917.03	917.03
		#: N0790805 Directly from Manufacturer 30x W 35x H 35				Availability:
100	MISC-INST-SEL	N0790188/Blower and Vent As/EA	1	EA	1,144.70	1,144.70
100						Availability:



QUOTATION						
Quote Number	Valid From	V	alid To	Page		
8031775735	02/07/2022	04	4/03/2022	4 of 4		
Currency	Sales Representative		Customer Reference			
USD	Emily Pitts					

Row	VWR Catalog Number	Product Description	Qty	UOM	Unit Price	Extended Price
110	MISC-TECHSERV	ICPN0790005PAU1/Gold Plan 1PM AVIO/EA	12	EA	662.70	7,952.40
	Customer Ref Ordered Upon Gold Plan 1P					Availability:
120	MISC-TECHSERV	N0236022/ICP ADV ONSITE TRA/EA	1	EA	4,171.89	4,171.89
	Customer Ref	f#: N0236022				Availability:

Item Total : 97,417.11

Quote Total : 97,417.11

Financing Available. Contact your VWR Representative for details about flexible financing programs.

VWR International's Terms and Conditions of Sale apply. A copy is available on our website

(https://us.vwr.com/store/content/externalContentPage.jsp?path=/en_US/about_vwr_terms_conditions_product_sales.jsp), or by request. Customer represents that it has read and agrees to VWR International's Terms and Conditions of Sale.

Identified stock status is based on product availability at time of the quote and may change at time of order. Delivery dates are based on standard lead times from suppliers.

Charges displayed on the quotation including freight, tax and other charges are estimates and may vary at time of order.

Any images used are not necessarily representative of any product offering from VWR International and do not constitute the basis for purchase decisions.

Customer is responsible for unloading and providing standard receiving facilities for large and/or heavy shipments. Special unloading or delivery can be arranged, provided VWR International is notified at the time of order placement. For such arrangements, please contact VWR International for a quotation. All quotes for installation assume that services related to the equipment are in place at the Customer site (including, but not limited to, gas, plumbing, electrical and ventilation) as per the equipment manufacturer's specifications prior to the installation of the equipment. Installation or other services are not included in this quotation, unless otherwise noted on the quotation.

Customer has a limited amount of time to document and report any shipping damage. Please inspect all shipments upon receipt and refer to Section 4 of VWR International's Terms and Conditions of Sale for additional information.

Items prefixed with "MISC" are subject to regulatory approval once VWR International receives acceptance from the customer. They are special order, and as such may not be returnable. Please allow 6-8 weeks delivery from the time of your first order or acceptance of this quotation.



KENTUCKY STATE UNIVERSITY BOARD OF REGENTS

ACTION ITEM 7B(iv.)

ACTION ITEM:

Approval to purchase a Synergy Hl Hybrid Multi-Mode Reader and Gas Controller for CO₂ and O₂.

FACTS:

The Land Grant Program is requesting to use USDA Research Grant funds to purchase a Synergy Hl Hybrid Multi-Mode Reader and Gas Controller for $C0_2$ and 0_2 . This equipment will support the animal science programs by measuring a number of metabolites and their impact on cell growth, supporting the food safety and nutrition program by measuring anti-oxidative and oxidative products in food samples and monitor cell growth when grown under a range of conditions, and will also be used to monitor cancer cell culture growth assays with a range of treatments.

BUDGETARY IMPLICATIONS:

\$53,250.00 (USDA Research Grant Funds)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the equipment purchase.

MOTION:

Approve the purchase of a Synergy Hl Hybrid Multi-Mode Reader and Gas Controller for CO₂ and O₂.

Sales Quotation							
*Quote Nbr	Creation Date	Due Date Page					
2028-8767-22	01/28/2022		1 of 1				
Payment	Terms	Deliver	y Terms				
NET 30	DAYS	DE	ST				
Valid	d To	Prepai	red By				
05/28/	2022	COOK, PEITI					
Customer	Reference	Sales Representative					
BIOTEK SYNER CONTR		PEITI COOK					
To place an order	Ph: 800-766-7000	Fx: 80	0-926-1166				
Submit	ted To:	Customer Account	t: 431808-002				
SHREYA PATEL PEITI.COOK@THERM 502-597-7011	OFISHER.COM	KENTUCKY STATE UNIVERSITY CACE/SHREYA PATEL 400 E. MAIN ST WAREHOUSE FRANKFORT KY 40601 ATTN: SHREYA PATEL / ATWOOD					



FISHER SCIENTIFIC COMPANY LLC 4500 TURNBERRY DRIVE HANOVER PARK IL 60133-5491

Review and Place Order

Click here or go through your purchasing system to fishersci.com quotes

*Please reference this Quote Number on all correspondence.

Don't have a profile? Register on fishersci.com

For complete Terms and Conditions, please **click here.**

Nbr	Qty	UN	Catalog Number	Description	Unit Price	Extended Price
1	1	EA	11 120 535	SYNERGY H1 FILTER/MONO RDR	44,140.00	44,140.00



Agilent BioTek Synergy H1 Hybrid Multi-Mode Reader, Model: H1MF, Incubator Temperature: 4-Zone incubation to 45 deg.C, Compatibility: BioStack and Third Party Automation Compatible, Detector Type:

Photodiode, PMT, Light Source: Xenon Flash, Measurement Speed:

96-wells: 11 s; 384-wells: 22 s Vendor Catalog # SH1MF-SN

This item is being sold as 1 per each

Medical Device

Product - Non-Returnable

2 1 EA BT1210013 GAS CONTROLLER FOR CO2 AND O2 8,360.00 8,360.00



Agilent BioTek Gas Controllers for Synergy Neo2 Multi-Mode Reader, Carbon-di-oxide and Oxygen Gas Controller, For Use With: For use with

Lionheart, Neo2 and Cytation

Vendor Catalog # 1210013

This item is being sold as 1 per each

Medical Device

Product - Non-Returnable

 MERCHANDISE TOTAL
 52,500.00

 Inside Delivery
 750.00

 TOTAL
 53,250.00

NOTES:

We now offer highly competitive financing with low monthly payments. Please contact your local sales representative for more information.

Tell us about your recent customer service experience by completing a short survey. This should take no longer than three minutes. Enter the link into your browser and enter the passcode: USA-PGH-CS2 http://survey.medallia.com/fishersci



KENTUCKY STATE UNIVERSITY BOARD OF REGENTS

ACTION ITEM 7B(v.)

ACTION ITEM:

Approval to purchase a QuantStudio Absolute Q Digital PCR System.

FACTS:

The Land Grant Program is requesting to use USDA Research Grant funds to purchase QuantStudio Absolute Q Digital PCR System. This equipment will support the KSU Aquaculture research efforts and allows DNA fragment analysis, qPCR, analysis of gene expression, and bacterial/pathogen detection for research being conducted in a number of aquaculture projects.

BUDGETARY IMPLICATIONS:

\$70,840.00 (USDA Research Grant Funds)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the equipment purchase.

MOTION:

Approve the purchase of a QuantStudio Absolute Q Digital PCR System.

Sales Quotation							
*Quote Nbr	Creation Date	Due Date Page					
2035-8922-36	02/04/2022		1 of 2				
Payment	Terms	Deliver	y Terms				
NET 30	DAYS	DE	ST				
Valid	d To	Prepai	ed By				
03/19/	2022	COOK	(, PEITI				
Customer	Reference	Sales Representative					
QS ABS Q DP	CR SYSTEM	PEITI COOK					
To place an order	Ph: 800-766-7000	Fx: 800-926-1166					
Submit	ted To:	Customer Account	t: 431808-001				
JANELLE HAGER PEITI.COOK@THERM 502-597-6687	OFISHER.COM	KENTUCKY STATE UNIVERSITY 400 E MAIN ST WAREHOUSE FRANKFORT KY 40601-2355 ATTN: JANELLE HAGER					



FISHER SCIENTIFIC COMPANY LLC 4500 TURNBERRY DRIVE HANOVER PARK IL 60133-5491

Review and Place Order

Click here or go through your purchasing system to fishersci.com quotes

*Please reference this Quote Number on all correspondence.

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For complete Terms and Conditions, please **click here.**

Nbr	Qty	UN	Catalog Number	Description	Unit Price	Extended Price
1	1	EA	A52864	QS ABS Q DPCR SYSTEM DKTP 1 E	70,000.00	70,000.00



QuantStudio Absolute Q Digital PCR System, desktop, Block Format: Fixed, For Use With: QuantStudio Absolute Q MAP16 Plate, Digital PCR,

Includes: QuantStudio Absolute Q Digital PCR System, Desktop, Product

Line: QuantStudio, Shipping Condition: Room Temperature

Vendor Catalog # A52864 Hazardous Material

This item is being sold as 1 per each

2 1 EA

A52865

QS ABS Q MAP16 PLATE KIT 1 EA

N/C N/C



QuantStudio Absolute Q MAP16 Plate Kit, Barcode: Includes Barcode, No. of Wells: 16, For Use With: Digital PCR, QuantStudioTM Absolute QTM Digital PCR System, Quantity: 12 Plates, Shipping Condition: Room

Temperature

Vendor Catalog # A52865

Hazardous Material

This item is being sold as 1 per each

3 1 EA

A52732

ABSOLUTE Q DPCR STARTER KIT

N/C

N/C



QuantStudio Absolute Q Digital PCR Starter Kit, Final Product Type: 1 kit, Format: tube, PCR Method: Digital PCR, Product Line: Absolute QTM, Technique: Digital PCR, Content And Storage: Store at -15 deg.C to -25 deg.C., For Use With: QuantStudioTM Absolute QTM Digital PCR

System Vendor Catalog # A52732

Hazardous Material

This item is being sold as 1 per each

Sales Quotation



Quote Nbr	Customer Reference	Page
2035-8922-36	QS ABS Q DPCR SYSTEM	2 of 2

Nbr	Qty	UN	Catalog Number	D	Description	Unit Price	Extended Price
4	1	EA	QuantStuc System, S Vendor Ca	osystems High-P lio 3, QuantStudi hipping Conditior ttalog # A26774	11B/G/N WIFI DONGLE EA Power USB Wi-Fi Module, For Use With: io 5, SimpliAmp Thermal Cycler, ProFlex PC n: Room Temperature 1 per each	N/C	N/C
5	1	EA	No Image Available. Hazardous	talog # A52632 Material	TART QSTUDIOABSQ CS 1 per each	N/C	N/C
			Fre	RCHANDISE T ight Charge TAL	TOTAL		70,000.00 844.10 70,844.10

NOTES:

We now offer highly competitive financing with low monthly payments. Please contact your local sales representative for more information.

Tell us about your recent customer service experience by completing a short survey. This should take no longer than three minutes. Enter the link into your browser and enter the passcode: USA-PGH-CS2 http://survey.medallia.com/fishersci



KENTUCKY STATE UNIVERSITY BOARD OF REGENTS

ACTION ITEM 7B(vi.)

ACTION ITEM:

Approval to purchase Patient Simulators with corresponding software and SimPads.

FACTS:

The Nursing Program is requesting to use Title III/HBCU Masters funds to purchase Patient Simulators with corresponding software and SimPads from Laderal Medical Corporation to enhance the training and education of students in healthcare education within the Nursing Program.

BUDGETARY IMPLICATIONS:

\$83,324.19 (Title III/HBCU Masters Funding)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the purchase of Patient Simulators with corresponding software and SimPads.

MOTION:

Approve the purchase of Patient Simulators with corresponding software and SimPads.



Laerdal Medical Corporation 167 Myers Corners Road Wappingers Falls, NY 12590 Phone Order To: 877-LAERDAL Fax Order To: (800) 227-1143 Email: customerservice@laerdal.com **CLIENT EXECUTIVE**

Dean Beer (800) 648-1851 dean.beer@laerdal.com

Customer Success Specialist

Scott Manning +18452966579 scott.manning@laerdal.com

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 1/28/2022

QUOTE NUMBER:

Q-528704

ATTN: Mary Ellen Broaddus DNP, RN-BC

CREDIT TERMS:

30 days

Director of Undergraduate Programs

EXPIRATION DATE:

2/28/2022

+15025976958

maryellen.broaddus@kysu.edu

BILL TO: 00135151

KENTUCKY STATE UNIVERSITY

400 E Main St Frankfort KY 40601

Nursing Anne Simulator

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	320-04050	Nursing Anne Simulator-D Includes Full Body Manikin Dark Skin with articulating arms and legs. Includes Brunette Wig, Brown Pupil Set, Ostomy Set, Blood Pressure Cuff, Manikin Lubricant Spray, Simulated Blood, Adult Gown and Quick set up guide.		\$19,240.00	\$18,500.00	\$18,500.00
1	322-10550-D	Nursing Anne Simulator - Geriatric Kit, Dark Includes: front and back dark skin tone geriatric body skins, gray wig, cataract and arcus senilis pupil set, upper geriatric teeth, right and left geriatric arms, male and female geriatric genitalia, and right and left geriatric foot skins.		\$7,800.00	\$7,500.00	\$7,500.00
1	204-30101	SimPad PLUS Only (US) SimPad PLUS Only (Hand Held Remote) 204-50150 LLEAP for SimPad PLUS software license required for operation.		\$903.00	\$763.00	\$763.00
1	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.		\$2,895.00	\$2,757.00	\$2,757.00
1	400-29301	All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor		\$2,641.00	\$2,515.00	\$2,515.00

Page 35 of 83

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	320-B- VplusP-NAS	ValuePlus Nursing Anne Simulator Platinum Includes Installation, Extended Warranty, Loaner coverage and Preventative Maintenance on Site.	24	\$11,007.00	\$8,385.60	\$8,385.60
Nursing Anne Simulator TOTAL:					\$40,420.60	

SimMom Parts

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	204-30250	SimPad PLUS Link Box		\$826.00	\$664.00	\$664.00
1	400-01050	LLEAP Software License		\$5,776.00	\$5,635.00	\$5,635.00
1	400-29301	All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor		\$2,641.00	\$2,515.00	\$2,515.00
1	377- 05050PMC	SimMom Preventative Maintenance, Customer Site Includes 1 service (on site), full refurb/ replacement of consumables, some bladders, pad sets, refurb of IV arm skin/ veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations. SN# 377M29120007		\$3,275.00	\$3,119.00	\$3,119.00
SimMom Parts TOTAL:					\$11,933.00	

SimMan 3G Parts

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	400-29301	All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor		\$2,641.00	\$2,515.00	\$2,515.00
1	212-B- EDBNDL1	SimMan 3G Education Bundle: Getting Started/LLEAP A 2-day educational session with a Laerdal Educator at the customer site for up to 8 participants. Day one focuses on fundamental knowledge of the Simulator and day two provides in-depth knowledge of the Learner Application software.		\$6,814.00	\$6,490.00	\$6,490.00

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	212- 00050PMC	SimMan 3G Preventative Maintenance Customer Site Includes 1 service (on site), full refurb/ replacement of consumables, some bladders, pad sets, refurb of IV arm skin/ veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations. SN# 21216165060		\$5,631.00	\$5,363.00	\$5,363.00
				SimMan 30	3 Parts TOTAL:	\$14,368.00

MegaCode Kelly

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	200-05050	MegaCode Kelly Advanced (L) Includes Manikin (SimPad Capable), 6 Neck Skins, 1 roll of Criothyroid Membrane Tape, Airway Lubricant, Jacket, Pants, Carry Case, 6 Chest Tube Modules, BP Cuff and Directions for Use		\$10,000.00	\$9,524.00	\$9,524.00
1	204-30001	SimPad PLUS System (US) Includes SimPad PLUS Remote Control, SimPad PLUS Link Box, AC Adapter, Battery, Headset & Microphone, Wrist Strap, Manikin Strap, Ethernet Cable, Protective Sleeve, and USB Cable. 204-50150 LLEAP for SimPad PLUS software license required for operation.		\$2,016.00	\$1,635.00	\$1,635.00
1	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.		\$2,895.00	\$2,757.00	\$2,757.00
1	400-29301	All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor		\$2,641.00	\$2,515.00	\$2,515.00
				MegaCod	e Kelly TOTAL:	\$16,431.00

ITEM TOTAL:

\$83,152.60

SHIPPING/HANDLING:

\$171.59

ADDITIONAL CHARGE/CREDIT:

\$0.00

\$0.00

TOTAL:

TAX:

\$83,324.19

There are various payment options; please see bottom of your quote for further clarification. Appropriate Sales Tax will be added to invoice - Pricing and Availability are subject to change Shipping/Handling costs will be added to invoice

By Accepting this Quote, the following terms are hereby incorporated into customer's order:

Products:

Products that are currently on contract will be removed immediately if manufacturing or distribution of the product is discontinued.

Payment:

Net 30 Days for approved open accounts; CIA; Credit Cards accepted. Financing options now available – sample leasing payment terms follow.

Lease term 24 months: USD 3,471.84 * Lease term 36 months: USD 2,314.56 * Lease term 48 months: USD 1,735.92 *

* Quoted payments do not include Interest, Taxes, Maintenance, Cancellation fees or Insurance. Quotes are subject to credit approval and may change without notice.

Warranty:

One(1) year warranty on manufactured products and 90 day warranty on refurbished products Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

Delivery:

Delivery of product to a specific location within your building, if requested is at an additional charge and not included in this quote

Training:

Training will be scheduled within a year of the customer's agreed upon due date.

CANCELLATION or RESCHEDULING of EDUCATIONAL or TECHNICAL SERVICES WILL RESULT IN CANCELLATION/RESCHEDULING FEES.

7 DAYS OR LESS: 100% of Course / Service Cost 8 DAYS to 2 WEEKS: 75% of Course / Service Cost 15 DAYS to 20 DAYS: 50% of Course / Service Cost

3 WEEKS or MORE: NO FEE

Customer will be required to submit a new PO to reschedule a cancelled course / service.



ACTION ITEM 7B(vii.)

ACTION ITEM:

Approval to purchase Birthing Simulators.

FACTS:

The Nursing Program is requesting to use Title III/HBCU Masters funds to purchase state-of-the-art birthing simulators to from Gaumard to enhance the training and education of students in healthcare education within the Nursing program.

BUDGETARY IMPLICATIONS:

\$235,270.00 (Title III/HBCU Masters Funding)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the purchase of Birthing Simulators.

MOTION:

Approve the purchase of Birthing Simulators.



14700 SW 136th Street Miami FL 33196 T: 305-971-3790 | F: 305-252-0755 Quotation

Quote Number:

81855

Quote Date:

09/29/21

Page:

1 of

5

Quoted To:

Kentucky State University 400 East Main Street Frankfort KY 40601 USA Ship To:

Kentucky State University 400 E Main St Frankfort KY 40601-2334 USA

Contact:

Jack Wollman 5025976426 jack.wollman@kysu.edu

Customer ID	Good Through	Payment Terms	Shipping Method	Sales Representative
C112962	10/29/21	Net 20	ABF Freight	Vivian Burzynski

Qty.	Item	Description	Unit Price	Amount
1	S2200.PK.D	VICTORIA® Advanced Birthing Simulator Package. Dark Skin tone Package Includes: VICTORIA® Advanced Birthing Simulator: 9 Simulated Learning Experiences™ · Facilitator's guidebook · Microsoft® Tablet PC preloaded with UNI® control software · UNI® software license · Tablet PC Bump Case · Virtual Patient Monitor preloaded with Gaumard Vitals (Touchscreen "All-in-one" PC) · Gaumard Vitals License · Automatic (Physiology) Mode License · RF Module · Automatic drug recognition · (20) Drug recognition syringes · 50 Virtual Medications · Wireless router · Active birthing baby · C-section baby · Palpation abdominal cover · Contraction abdomen · C-section abdomen · Postpartum Abdomen · (2) umbilical cords · (2) precut umbilical cords · Placenta · Epidural insert · (2) C-section abdominal skins inserts · Healthy PPH perineum · Midline episiotomy trainer · Mediolateral episiotomy trainer · 4th degree episiotomy trainer · (2) suppositories · Artificial blood concentrate · Mineral oil · Hospital gown · BP Cuff · Receiving blanket · Delivery ring · Birthing baby cradle · Delivery rods · Fluid filling kit · NIBP calibration kit · Vein replacement set · Spare cervix · Spare birth canal · Active baby Service cable · Victoria and Birthing Baby 100-240 ∨ AC Battery Chargers · User Manual · 1 Year standard warranty Options available at time of purchase: Care In Motion™ Go − integrated, video-assisted debriefing system	\$ 62,500.00	\$ 62,500.00



14700 SW 136th Street Miami FL 33196 T: 305-971-3790 | F: 305-252-0755 Quotation

Quote Number:

81855

Quote Date:

09/29/21

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Quoted To:

Kentucky State University 400 East Main Street Frankfort KY 40601 USA Ship To:

Kentucky State University 400 E Main St Frankfort KY 40601-2334 USA

Contact:

Jack Wollman 5025976426

jack.wollman@kysu.edu

Qty.	Item	Description	Unit Price	Amount
		· CO2 Exhalation · Surgical Airway Accessories available for purchase: Care In Motion™ Mobile – Standalone video-assisted debriefing system · Mobile Virtual Monitor · Deep Vein Thrombosis Leg · Non-Pregnant Abdominal Cover · CO2 Exhalation · Gynecologic Pack 1.0 · External Pathologies Uteri Package · Internal Pathologies Uteri Package		
1	S2200.234.D	Gynecologic Pack 1.0 accessory for VICTORIA® dark skin tone adult advanced birthing simulator The Kit includes: - Non-pregnant abdominal cover - Anteverted uterus - Retroverted uterus - Transparent anteverted uterus for visualization of IUD placement - Five normal cervices with patent os - Six Non-patent cervices including one normal parous and five abnormal cervices - Removable perineum with integral urethra, vagina and rectum - Normal tubal fimbriae and ovaries - Simulated round ligaments and ovarian ligaments	\$ 2,995.00	\$ 2,995.00
1	GC.G5.V	Gaumard Cares Gold 5 Year service plan for Victoria. Gaumard Cares service with Cost of Ownership Assurance includes the following at NO CHARGE for the duration of the plan: • Training at Gaumard Training Centers • Webinar Training • Telephone and email Support • Software Updates • Loaner Service (Including Shipping) • All Preventative Maintenance • All RepairsGaumard Cares Gold 5 Year service plan for Victoria	\$ 27,895.00	\$ 27,895.00
1	S2220.PK.M	Super Tory® medium skin tone advanced nenonatal simulator * Turn-Key Solution Package:	\$ 39,950.00	\$ 39,950.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: http://www.gaumard.com

If you should have any questions, please feel free to contact your sales representative Vivian Burzynski at vivian.burzynski@gaumard.com



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Contact:

Jack Wollman 5025976426

jack.wollman@kysu.edu

Qty.	Item	Description	Unit Price	Amount
		· 12" Touchscreen Windows® Tablet PC preloaded with UNI®		
		Simulator Control Software		
		· UNI® License		
		· 9 Scenarios · Automatic Mode License		
		· Tablet PC Bump Case		
		· RF Module · Battery Charger		
		· (3) Scalp IV Inserts		
		· (1) Post Detachment Navel		
		· (2) Umbilical Cords		
		· (4) Pneumothorax Inserts · Male Genitalia		
		· (4) O/I Bone Inserts		
		· CO2 Adapter		
		· A/P Defibrillation Adapter		
		· Artificial Blood Concentrate		
		· Mineral Oil		
		· Diaper		
		· (2) Baby Head Caps		1
		Receiving Blanket		
		· (2) Scalp/IO/ Umbilical Drainage Adapters		
		- 5cc Syringe		
		· (1) Umbilical Cord Filling Tip		
		· (1) Urethral Filling Adapter		
		· (1) IV Drainage Adapter		1
		· (2) Medical Tape		
		· (2) Blood Pressure Tube Adapter		
		· (1) Lower Left Arm	8	
		· (1) Lower Right Arm		
		· (4) Adapters for Non-Snap ECG Electrodes		
		· Transport Roller Case		
		· User Manual		
		· 1 Year Limited Warranty		
	00000454D			
1	30080154B	Bedside Virtual Monitor accessory	\$ 2,095.00	\$ 2,095.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: http://www.gaumard.com



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Contact:

Jack Wollman 5025976426

jack.wollman@kysu.edu

Qty.	Item	Description	Unit Price	Amount
1	GC.G5.T	Gaumard Cares Gold 5 Year service plan for Super Tory simulator. Gaumard Cares service with Cost of Ownership Assurance includes the following at NO CHARGE for the duration of the plan: • Training at Gaumard Training Centers • Webinar Training • Telephone and email Support • Software Updates • Loaner Service (Including Shipping) • All Preventative Maintenance • All Repairs Gaumard Cares Gold 5 Year service plan for Super Tory simulator	\$ 17,840.00	\$ 17,840.00
1	S2225.PK.L	Advanced Pediatric HAL® light skin tone five year old simulator. Includes: Pediatric HAL®, Tablet PC preloaded with UNI®, Pediatric Simulation Learning Experiences™ Guidebook, preprogrammed SLE library, RF module, battery charger, replacement chest tube and tension pneumo sites, defibrillation site adapters, filling kits, additional accessories, hard rolling transport case, user manual	\$ 47,995.00	\$ 47,995.00
1	30080154B	Bedside Virtual Monitor accessory	\$ 2,095.00	\$ 2,095.00
1	GC.G5.AP	Gaumard Cares Gold 5 Year service plan for advanced pediatric simulator. Gaumard Cares service with Cost of Ownership Assurance includes the following at NO CHARGE for the duration of the plan: • Training at Gaumard Training Centers • Webinar Training • Telephone and email Support • Software Updates • Loaner Service (Including Shipping) • All Preventative Maintenance • All Repairs Gaumard Cares Gold 5 Year service plan for Advanced Pediatric HAL	\$ 27,295.00	\$ 27,295.00



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Contact:

Jack Wollman 5025976426

jack.wollman@kysu.edu

Qty.	Item	Description	Unit Price	Amount
1	INST2	Two day Training service and Installation for multiple simulators. Region specific	\$ 3,500.00	\$ 3,500.00
				\$
			Subtotal	234,160.00
		Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable.	Est. Freight & Handling	1,110.00
		Please note that the exact shipping charges and taxes	Est. Sales Tax	0.00
		will be determined at the time of shipment.	Total US\$	\$ 235,270.00

NOTE TO CUSTOMER: THIS SHIPMENT WILL BE DELIVERED ON PALLET(S) VIA FORKLIFT BY A FREIGHT CARRIER. IF YOUR ORGANIZATION IS NOT EQUIPPED TO RECEIVE PALLETS, PLEASE NOTIFY US IMMEDIATELY.

Estimated shipping date: Approximately 8 to 10 weeks after receipt of order. Shipment Via: ABF Freight

Gaumard Scientific is the sole source for this tetherless simulator(s).

Review of House Bill 250

KY COUNCIL ON POSTSECONDARY EDUCATION

TITLE: Review of HB 250 - Kentucky State University

DESCRIPTION: Staff will provide a review of the impact of HB 250 (2022, RS).

PRESENTER: Travis Powell, CPE's Vice President and General Counsel

BACKGROUND INFORMATION

HB 250, an act relating to Kentucky State University (KSU), making an appropriation therefor, and declaring an emergency, was signed by the Governor on April 8, 2022 and became effective immediately. The following provides a review of its actions and how they impact KSU and the KY Council on Postsecondary Education (CPE).

RESPONSIBLITIES DESIGNATED TO KSU

- Create a new Financial Exigency Policy by May 15, 2022. A copy must be provided to CPE and LRC by June 1, 2022.
- Provide monthly report of finances to the CPE.
- Pause the presidential search process until April 15, 2023.
- Search for interim president to replace current interim, who can serve until replaced.
- In consultation with CPE, conduct review of all departments and academic programs then eliminate or change department or program by April 8, 2023.
- In consultation with CPE, develop process to review all faculty and staff performance by July 8, 2022.
- In consultation with CPE, conduct a performance review of all faculty and staff by April 8, 2023. If there is not enough information on tenured faculty, this process can be delayed but not past April 1, 2024. Tenured faculty must undergo an additional post tenure review by June 2027.
- Provide updates to Legislative Committees progress of Management and Improvement Plan at least 4 times a year. The President and a member of the board must be present.
- Submit request for \$23 million with supporting documentation and make recommendations to CPE for further investigation, if conduct has risen to level of a crime.

RESPONSIBLITIES DESIGNATED TO CPE

- Approve KSU expenditures greater than \$5,000, until CPE reports to Governor and LRC that finances are stable.
- Provide the format of the KSU Monthly Finance Report.
- Provide a monthly update on financial status of KSU to Governor and LRC, until CPE reports to Governor and LRC that finances are stable.
- Adopt KSU Management and Improvement Plan by November 1, 2022.
- Contract with a third party for recommendations on governance and operational structure and evaluate campus performance.
- Report progress to Interim Joint Committee on Education on June 1 and November 1 of each year.
- Conduct a 3-year performance analysis based on the Management and Improvement Plan to the Interim Joint Committee on Education, the Interim Joint Committee on Appropriations and Revenue, and the Auditor of Public Accounts, due November 1, 2025.
- Disburse \$23 million and determine what request and supporting documentation should be required before disbursement.
- Make recommendations to the Interim Joint Committee on Appropriations and Revenue for repayment of KSU loan, by November 1, 2025.
- Produce annual report on KSU loan repayment, beginning November 1, 2026 then each year thereafter until loan is repaid.
- Distribute \$5 million in FY 23 and \$10 million in FY 24 to KSU when goals and benchmarks are met in accordance with the Management and Improvement Plan.

1 AN ACT relating to Kentucky State University, making an appropriation therefor, 2 and declaring an emergency.

Be it enacted by the General Assembly of the Commonwealth of Kentucky:

as follows:

- Section 1. (1) The General Assembly hereby finds a significant lack of efficiency and effectiveness in the instructional and operational performance of Kentucky State University and determines that immediate appropriate corrective action is warranted
 - (a) Whereas Kentucky State University does not have sufficient resources or reserves to continue operating as currently structured, the General Assembly declares that a state of financial exigency exists at Kentucky State University from the effective date of this Act until June 30, 2023. Notwithstanding any existing Kentucky State University policies relating to financial exigency, the Kentucky State University board of regents shall execute a new financial exigency policy by May 15, 2022, that will expedite the restructuring of university operations. The board of regents shall provide a copy of the new exigency policy to the Council on Postsecondary Education and the director of the Legislative Research Commission by June 1, 2022;
 - (b) In accordance with KRS 164.350 and 164.365, the Kentucky State University board of regents has the authority to terminate employment of any university employee, including tenured employees, upon 30 days' notice in accordance with the university's personnel policies and subject to the recommendation of the president or acting president, or in the case of the termination of the president or acting president, the recommendation of the Council on Postsecondary Education;
 - (c) The Council on Postsecondary Education shall approve any Kentucky State University expenditure greater than \$5,000, and the university shall provide a monthly report of university finances to the council in the format requested by the council. The council shall provide a monthly update on the financial status of the university to the Governor and the Legislative Research Commission. The financial oversight granted to

the council under this paragraph shall continue until the council reports to the Governor and the Legislative Research Commission that the university's finances are stable;

- (d) The Kentucky State University board of regents shall cease its search to fill the university's presidential vacancy until April 15, 2023. Upon the effective date of this Act, the board shall conduct a search for an interim president who has experience in university governance with specific emphasis placed on turnaround experience to replace the current interim president, who may serve until replaced;
- (e) Within one year of the effective date of this Act, the Kentucky State University board of regents, in consultation with the Council on Postsecondary Education, shall conduct a thorough review of all university departments and academic programs for long-term viability, financial stability, alignment with the university's mission, and other criteria determined by the board and the council. In accordance with accreditation requirements, the board shall eliminate or make changes to any department or program found to be ineffective, inconsistent with the university's mission, or otherwise not meeting the review criteria;
- (f) Kentucky State University faculty and staff employed in departments and programs closed under paragraph (e) of this subsection shall be terminated in accordance with the university's personnel policies but shall not be prohibited from applying for other positions available at the university;
- University board of regents, in consultation with the Council on Postsecondary Education, shall develop a process to review all faculty and staff performance, including a post-tenure review for tenured faculty as described in subparagraph 2. of this paragraph. The process shall ensure a consistently high level of employee performance and shall include but not be limited to assessments by peers, students, and administrators. In addition to evaluating an employee's growth, accomplishments, and skills, the process shall be used to identify deficiencies and ineffectiveness and redirect employee efforts to

improve or increase productivity. The process shall be used as a basis for decisions on continued employment, promotion, salary increases, tenure, and maintenance of tenure;

- 2. In addition to the requirements described in subparagraph 1. of this paragraph, the review process for tenured faculty shall include an evaluation of teaching
- 5 effectiveness, research body of work, overall commitment to the mission of the
- 6 university, and other criteria determined by the board and the council;

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- (h) 1. Within one year of the effective date of this Act, the Kentucky State University board of regents, in consultation with the Council on Postsecondary Education, shall conduct a performance review of all faculty and staff as described in paragraph (g) of this section, except as provided in subparagraph 2. of this paragraph, and as a result, determine any board action warranted regarding termination of employees, abolishment of positions, and adjustment of salaries. Any employee who fails to meet the criteria established by the board, including tenured faculty, shall be terminated in accordance with the university's personnel policies;
- 2. If there is not a sufficient body of evidence for a tenured faculty member to undergo the review required under subparagraph 1. of this paragraph, as determined by criteria established by the board in consultation with the council, the review shall be delayed and the faculty member shall be advised of the deficiencies in the body of evidence causing the delay. The review shall take place by April 1, 2024; and
- 20 (i) All tenured faculty shall undergo an additional post-tenure review as described in paragraph (g) of this section by June 30, 2027.
- 22 (2) Any reasonable costs incurred by Kentucky State University and approved by 23 the Council on Postsecondary Education related to, or resulting from, implementing 24 personnel actions, including but not limited to terminations, separation incentives, 25 settlements, and judgments shall be reported by the council to the General Assembly for 26 consideration in determining future budget appropriations to the university.
- → Section 2. (1) The Council on Postsecondary Education shall create and

1 oversee a management improvement plan for Kentucky State University designed to

- 2 assist with organizational and financial stability that includes but is not limited to the
- 3 following areas:
- 4 (a) A comprehensive cataloging and review of university policies and procedures
- 5 to ensure efficiency and compliance with state and federal law;
- 6 (b) Guidelines for salary ranges and benefits for all faculty, staff, and
- 7 administrators;
- 8 (c) Mandatory board member training and development, including but not limited
- 9 to financial oversight and effective committee structure;
- 10 (d) Academic program offerings, course offerings, and faculty productivity
- 11 guidelines;
- 12 (e) Accounting and fiscal reporting systems, collections, budget, and internal
- controls over expenditures and financial reporting;
- 14 (f) Student success and enrollment management strategies;
- 15 (g) Student academic progress and results; and
- 16 (h) The development of an online curriculum with the intent of offering
- 17 Bachelor's and Master's degrees online.
- 18 (2) The plan shall include:
- 19 (a) Specific, measurable goals, objectives, and benchmarks for each of the
- 20 improvement areas;
- 21 (b) A process for monitoring and evaluating Kentucky State University's progress
- 22 toward meeting the goals, objectives, and benchmarks; and
- 23 (c) The terms and conditions for the termination of the plan.
- 24 (3) The plan shall include, as determined by the council, on-site council or third-
- 25 party staff in a management, advisory, or administrative capacity to provide assistance to
- 26 Kentucky State University in implementing the plan.
- 27 (4) The Kentucky State University board of regents shall fully cooperate and

1 timely consult with the council in developing and implementing the plan and shall

- 2 provide all information and documentation requested by the council in overseeing the
- 3 plan.
- 4 (5) The council shall submit the plan to the Legislative Research Commission by
- 5 November 1, 2022. Any revisions to the plan shall be submitted to the Commission after
- 6 adoption.
- 7 (6) The council shall contract with an independent third party to make
- 8 recommendations on the university's governance and operational structure and evaluate
- 9 the university's performance throughout the period of the council's oversight.
- 10 (7) By June 1 and November 1, 2022, and by June 1 and November 1 of each year
- thereafter the plan is in effect, the council shall provide reports to the Interim Joint
- 12 Committee on Education detailing the status of the development, implementation, and
- results of the plan.
- 14 (8) During Fiscal Years 2022-2023, 2023-2024, and 2024-2025, the Kentucky
- 15 State University president and a member of the Kentucky State University board of
- 16 regents shall provide a combined total of at least four updates each year on the progress of
- 17 the management improvement plan and the investigation of the actions that led to the
- 18 financial shortfall described in Section 3 of this Act to one or more of the following
- 19 committees: the Budget Review Subcommittee on Postsecondary Education, the Interim
- 20 Joint Budget Review Subcommittee on Education, the Interim Joint Committee on
- 21 Appropriations and Revenue, or the Interim Joint Committee on Education.
- 22 (9) By November 1, 2025, the council shall provide a three-year performance
- analysis of Kentucky State University based on the management improvement plan to the
- 24 Interim Joint Committee on Education, the Interim Joint Committee on Appropriations
- and Revenue, and the State Auditor of Public Accounts. The council shall provide
- 26 recommendations for a transition plan to a new governance and operational structure for
- 27 the institution for consideration by the General Assembly if the analysis finds a

1 continuing significant lack of efficiency and effectiveness in the governance and

- 2 administration of Kentucky State University. Upon the recommendation of the council,
- 3 the General Assembly may extend the council's involvement with and oversight of the
- 4 university beyond 2025.
- 5 → Section 3. (1) There is hereby appropriated to the Council or
- 6 Postsecondary Education General Fund moneys in the amount of \$23,000,000 in fiscal
- 7 year 2021-2022 to address financial instability at Kentucky State University, including a
- 8 cash shortfall due to prior year deficits and a projected financial structural imbalance in
- 9 fiscal year 2021-2022. Prior to receiving any disbursement of the funds from the council,
- 10 the university shall submit a request with supporting documentation required by the
- 11 council for the council's review and approval and make recommendations for further
- 12 investigations necessary, if any conduct has risen to the level of a crime. The total
- disbursed to Kentucky State University shall be a non-interest bearing loan to be repaid
- by university. Funds not disbursed to the university shall be deposited to the loan
- repayment trust fund created in Section 4 of this Act.
- 16 (2) By November 1, 2025, the Council on Postsecondary Education shall make
- 17 recommendations to the Interim Joint Committee on Appropriations and Revenue for
- consideration by the General Assembly during the 2026 Regular Session for the terms
- and schedule for repayment of the loan beginning in fiscal year 2026-2027 based on
- 20 ongoing monitoring of Kentucky State University's financial status.
- 21 (3) The council shall provide an annual report to the Interim Joint Committee on
- 22 Appropriations and Revenue detailing the status of the Kentucky State University loan by
- November 1, 2026, and by November 1 each year thereafter for as long as the loan is in
- 24 effect.
- 25 → Section 4. (1) The Kentucky State University loan repayment trust fund is
- hereby created as a trust fund in the State Treasury to be administered by the Council on
- 27 Postsecondary Education for the purpose of receiving loan payments as described in

- 1 Section 3 of this Act.
- 2 (2) The trust fund shall consist of amounts repaid by Kentucky State University
- 3 and any amounts not disbursed to the university as described in Section 3 of this Act.
- 4 (3) The balance in the trust fund shall be invested as provided in KRS 42.500(9).
- 5 Income earned from the investments shall be credited to the trust fund.
- 6 (4) Notwithstanding KRS 45.229, any fund balance at the close of the fiscal year
- 7 shall not lapse but shall be carried forward to the next fiscal year. All receipts in the fund
- 8 shall remain in the fund until appropriated by the General Assembly.
- 9 → Section 5. There is hereby appropriated to the Council on Postsecondary
- 10 Education General Fund moneys in the amount of \$5,000,000 in fiscal year 2022-2023
- and \$10,000,000 in fiscal year 2023-2024 for the purposes of distributing funds to
- 12 Kentucky State University, as determined by the council, as goals and benchmarks are
- met by the university in accordance with the management improvement plan established
- in Section 2 of this Act. Nothing in this section shall be considered as a performance fund
- 15 distribution under KRS 164.092, and the university shall be included in the
- 16 comprehensive funding model as described in KRS 164.092.
- → Section 6. There is hereby appropriated to the Council on Postsecondary
- 18 Education General Fund moneys in the amount of \$1,500,000 in fiscal year 2022-2023
- 19 for the costs incurred by the council in carrying out its duties described in Sections 1 to 3
- of this Act.
- 21 → Section 7. Whereas the financial health and success of Kentucky State
- 22 University, a comprehensive, historically Black land-grant university, is vital to the well-
- 23 being of Kentucky's postsecondary education system and the students it serves, an
- 24 emergency is declared to exist, and this Act takes effect upon its passage and approval by
- 25 the Governor or upon its otherwise becoming a law.



Kentucky State University Expenditure Approval Policy

HB 250 (2022)

Approved by Council: April 15, 2022

Effective Date: April 15, 2022

Purpose

As part of the responsibilities granted to the Council related to Kentucky State Universities (KSU) in <u>HB 250 (2022)</u>, Section 1.(1)(c) of states the following:

The Council on Postsecondary Education shall approve any Kentucky State University expenditure greater than \$5,000, and the university shall provide a monthly report of university finances to the council in the format requested by the council. The council shall provide a monthly update on the financial status of the university to the Governor and the Legislative Research Commission. The financial oversight granted to the council under this paragraph shall continue until the council reports to the Governor and the Legislative Research Commission that the university's finances are stable;

Policy

KSU shall submit request for any expenditure of funds over \$5000 to Council staff at a designated email account for review and approval. Each request shall include the following information and shall be signed by both the Chief Financial Officer and President of the institution.

- 1. Brief Description and Justification of Requested Expenditure
- 2. Originating Department
- 3. Programmatic Contact (with contact information)
- 4. Budget Unit
- 5. Amount Remaining in Budget Unit after Purchase
- 6. Funding Source
- 7. Procurement Method (if applicable)
- 8. Payment Due Date (if applicable)
- 9. Vendor (if applicable)
- 10. Contract Number (if applicable)
- 11. Payment Method
- 12. Supporting Documentation (if applicable)
- 13. Board of Regents Approval Date (if applicable)

All contracts and personnel actions must be approved by the KSU Board of Regents or designated Committee before resulting expenditures will be approved. Contracts and personnel obligations occurring before the effective date of HB 250, April 8, 2022, will be considered approved by the KSU Board of Regents.

CPE staff may will contact KSU with any questions or clarifications regarding the request. Requests may be revised or withdrawn at any time.

If the request is denied, CPE staff will outline the deficiencies in the request and KSU may resubmit upon correction.

If the request is approved, CPE staff will notify the KSU CFO and provide authorization for the expenditure in KSU's accounting system.

Final approval or denial will be provided at the Vice Presidential or Presidential level at CPE.

Reporting

CPE shall provide monthly reports of approved expenditures of KSU to the CPE Executive Committee on or before the 15th of the month following the close of the prior month. A report of KSU's financial status shall also be provided monthly to the CPE Executive Committee, the Governor, and the Legislative Research Commission.



Finance and Administration

Academic Services #202 | 400 East Main Street Frankfort, KY 40601 | (502) 597-6343 KYSU.EDU

April 12, 2022

Dr. Aaron Thompson President Kentucky Council on Postsecondary Education 100 Airport Road Frankfort, KY 40601

Re: Request for Disbursement

Dear Dr. Thompson:

I am submitting this request to the Kentucky Council on Postsecondary Education (CPE) to disburse \$17.5 million to Kentucky State University (University) to carry the University through the months of April, May, and half of June 2022. As justification for this request, I would provide the following information on behalf of the University:

In the Fall of 2021, CPE conducted a financial review of the University. As a result of that review, CPE recommended in a November 2021 report that the University "request \$23 million from the General Assembly to cover the fiscal year 2021-22 projected cash shortfall plus \$1 million annually in the 2022-24 biennium for strategic initiatives." (A copy of that report is attached.) In accordance with recommendation contained in that report, the University made this request to the General Assembly and the General Assembly responded with House Bill 250 (the bill).

On April 8, 2022, the Governor signed HB 250 into law stating in pertinent part:

There is hereby appropriated to the Council on Postsecondary Education General Fund moneys in the amount of \$23,000,000 in fiscal year 2021-2022 to address financial instability at Kentucky State University, including a cash shortfall due to prior year deficits and a projected financial structural imbalance in fiscal year 2021-2022. Prior to receiving any disbursement of the funds from the council, the university shall submit a request with supporting documentation required by the council for the council's review and approval and make recommendations for further investigations necessary, if any conduct has risen to the level of a crime.

As required by the bill, the University now submits this request to CPE for the disbursement of \$17.5 million. As the basis for this \$17.5, the University states:

Repay Fifth Third for the Revenue Anticipation Note	\$ 2.5 million	
April Cash Deficiency	\$ 1 million	
Repay State Budget Office for capital construction projects	\$ 5 million	
Replenish asset preservation fund	\$ 1.6 million	
Banner Training and Personnel Support	\$ 100,000	
Continue Audit Support for FY 2021 and preparation for FY 2022	\$ 500,000	
Projected payroll and operating expenses between April 15, 2022 and June 15, 2022	\$ 6.8 million	
TOTAL	\$17.5 million	

As a final note, the University states that, in its review of the University's financial records, the University has uncovered excessive spending, but has not uncovered any criminal activity. As part of on-going litigation, outside counsel is engaging a team of forensic accountants to investigate financial activities during the tenure of Dr. Brown. The University will also work with the Auditor of Public Accounts or a firm of the APA's choosing to conduct a more in-depth review of the University's finances. If criminal activity is discovered the University will report it to the appropriate law enforcement agency and CPE.

As always, KSU appreciates CPE's diligent oversight and continued support of Kentucky State University. Please do not hesitate to contact me if you have any further concerns or questions.

Sincerely,

Gerald D. Shields, Ph.D. / CFO

Vice President of Finance and Administration

Cc:

Clara Ross Stamps

Lisa K. Lang Gregory M. Rush Travis Powell

Encl: CURRENT FINANCIAL STATUS OF KENTUCKY STATE UNVERSITY: An Assessment

Conducted by the Kentucky Council on Postsecondary Education November 2021



ACTION ITEM 9A

ACTION ITEM:

Approval of a resolution to confer academic degrees.

FACTS:

In order for students who have completed their course of study to receive their degrees, the Kentucky State University Board of Regents must approve the list of graduates at the nearest regularly scheduled Board Meeting. Kentucky State University intends on conferring degrees to approximately twenty five (25) candidates for Summer 2021, approximately sixty (60) candidates for Fall 2021, and approximately one hundred and fifty (150) candidates for Spring 2022.

BUDGETARY IMPLICATIONS:

No direct monetary implication.

RECOMMENDATION:

Acting President recommends that the Board of Regents approve the resolutions to confer academic degrees.

MOTION:

Approve the resolution to confer academic degrees.

Kentucky State University

Resolution

Whereas. Kentucky State University's Spring Commencement Exercises are scheduled at the Kentucky State University Exum Center in Frankfort, Kentucky, on Friday, May 13, 2022 at 10:00 a.m.; and

Whereas, there are approximately two hundred and thirty-five (235) prospective graduates at Kentucky State University in Frankfort, Kentucky, who completed degree requirements for Associate degrees, Bachelor's degrees, Master's degrees, and Doctoral degrees during the Summer and Fall 2021 terms and the Spring 2022 term.

Now, therefore be it resolved, that the degrees to be conferred upon the candidates for graduation by Acting President Clara Stamps, upon approval and recommendation of the Faculty and appropriate administration, be hereby approved.

Be it further resolved, that the list of graduates may be supplemented or modified as is necessary to carry out this resolution.

Certificate

We, the duly qualified and acting officers of the Board of Regents of Kentucky State University, do hereby certify that the foregoing is a true and correct copy of a resolution adopted by the Kentucky State University Board of Regents at its special called meeting on April 27, 2022.

Board Chair Kentucky State University Board of Regents
Board Secretary Kentucky State University Board of Regents



ACTION ITEM 9B

ACTION ITEM:

Approval of Posthumous Degree Candidates.

FACTS:

Kentucky State University has a long-standing tradition of awarding posthumous degrees that recognizes the loss to the University, family, and friends when a student is deceased while enrolled at the University. The award of a posthumous degree is an appropriate recognition of a student's academic achievement when that student's progress would have likely fulfilled the requirements of a degree except for the occurrence of death. The following individuals are presented as candidates for a Posthumous Degree.

Student #1:

Jakara A. Griffin was from Frankfort, Kentucky and attended Franklin County High School. She attended Kentucky State University pursuing a Bachelor of Arts degree in Business Administration. Jakara is the daughter of Kentucky State University's Assistant Band Director, Mr. Robert Griffin, and was a Thorobred since an early age, as she would stroll the campus with her father. Jakara leaves in her memory three children, a loving family, and a supportive community.

Student #2:

Laquantae Lamont Jackson was born on August 10, 1999. Laquantae majored in Psychology and entered Kentucky State University in the Fall of 2018. He attended Fairdale High School in Fairdale, Kentucky but resided in Louisville, Kentucky most of his adult life. Mr. Jackson was very active on campus and participated heavily in campus life. He was a member of the Spirit Cheerleading Squad and a team member of the Thorobreds Football Team.

Student # 3:

Mr. John Dawson Marshall, Jr. was born on July 22, 1930 and raised in Shelbyville, Kentucky. He entered then, Kentucky State College, on September 14, 1949. He was a graduate of Lincoln Institute (1949) and immediate began his post-secondary studies. Mr. Marshall served in the Armed Forces and served at several duty stations before he sustained multiple injuries while on active duty. His injuries prohibited him from returning to Kentucky State but his love for the university never lost its vigor. Mr. Marshall leaves behind a loving and supportive family.

Student #4:

Born on November 15, 1999, Zephany Rushin was born and raised in Lexington, Kentucky. She attended Bryan Station High School in Lexington, Kentucky and was a very active student. Ms. Rushin entered Kentucky State



University in Spring 2020 as a Psychology major and participated in many campus activities. Ms. Rushin leaves behind her younger brother and her parents, Dr. Demetrit Rushin and Dr. Palisa Williams-Rushin.

BUDGETARY IMPLICATIONS:

None.

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the Posthumous Degree to the Candidates.

MOTION:

Approve the Posthumous Degree to the Candidates.



ACTION ITEM 9C

ACTION ITEM:

Approval of Honorary Degree Candidate.

FACTS:

Dr. Harry L. Williams currently serves as the President and CEO of the Thurgood Marshall College Fund (TMCF), the nation's largest organization exclusively representing the Black College Community. TMCF's 47 member-schools are America's publicly-supported Historically Black Colleges (HBCUs) and Predominantly Black Institutions (PBIs), educating nearly 300,000 students.

Under Dr. William's leadership as President and CEO, TMCF has experienced tremendous growth, expanding its revenue three-fold and doubling its corporate partnerships. Williams created innovative partnerships with many top companies, such as Boeing, Medtronic, Visa, Ally Financial, and Hennessy USA. He also reimagined long-term partnerships with companies such as Lowe's, the NBA, and Wells Fargo. These partnerships cemented TMCF's status as the premier source for major employers seeking diverse talent for competitive internships and corporate careers.

By placing a strong emphasis on creating bipartisan alliances, Williams ensured that TMCF has been at the forefront leading on every significant national legislative victory for HBCUs, earning respect and trust from elected and appointed leaders on both sides of the aisle in Congress and the White House. In 2019, TMCF's first legislative priority, the FUTURE Act, became law after successfully forging a coalition and identifying resources. In 2020, TMCF successfully helped secure significant federal funding to help low-resourced HBCUs meet the financial challenges of COVID-19, and continue educating their students.

Williams served as the President of Delaware State University for eight years and previously held senior positions at University of North Carolina General Administration, Appalachian State University, and North Carolina A&T State University.

Dr. Williams earned his Bachelor's and Master's degrees from Appalachian State University and his Doctorate from East Tennessee State University. He is a member of Alpha Phi Alpha Fraternity, Inc. Dr. Williams is married to Dr. Robin S. Williams and is a proud father to two sons, Austin and Gavin.



BUDGETARY IMPLICATIONS:

None.

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the award of an Honorary Doctorate of Humane Letters to Dr. Harry L. Williams.

MOTION:

Approve the award of an Honorary Doctorate of Humane Letters to Dr. Harry L. Williams.



ACTION ITEM 9D

ACTION ITEM:

Authorize RFP for Internal Audit Services.

FACTS:

The University requests approval to solicit competitive vendor proposals for Internal Audit Services pursuant to 200 KAR 5:306 for Fiscal Year 2022.

BUDGETARY IMPLICATIONS:

The University will ensure that the University is receiving the highest quality services for the best value.

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents authorize RFP for Internal Audit Services.

MOTION:

Approve Request to Authorize RFP for Internal Audit Services.



ACTION ITEM 9E

ACTION ITEM:

Approval of RFP for Cleaning Services.

FACTS:

The University requests approval to solicit competitive vendor proposals for University cleaning services pursuant to 200 KAR 5:306 for Fiscal Year 2022.

BUDGETARY IMPLICATIONS:

The University will ensure that the University is receiving the highest quality services for the best value.

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the RFP for Cleaning Services.

MOTION:

Approve Request to Authorize RFP for Cleaning Services.



ACTION ITEM 9F

ACTION ITEM:

Approval of Phase II Purchase and Installation of Keyless Door Locks in Residence Halls.

FACTS:

This request is for equipment and services to replace access controls on approximately 38 new exterior and corridor doors, repair 30 exterior and corridor doors, install talk-a-phone systems on 10 door entrances, install control boards/panels in 7 closet locations and install 1 fire glass door in the Residence Halls.

BUDGETARY IMPLICATIONS:

Transact Campus, Inc.

Hardware and Installation - \$177,331.66 (Federal Funds)

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the Phase II Purchase and Installation of Keyless Door Locks in Residence Halls.

MOTION:

Approve the Phase II Purchase and Installation of Keyless Door Locks in Residence Halls.



ACTION ITEM 9G

ACTION ITEM:

Approval of Repayment of Deficit State Construction Accounts.

FACTS:

Pursuant to HB 250, Vice President Dr. Gerald D. Shields submitted on behalf of Kentucky State University a request to Kentucky's Council for Post-Secondary Education for the disbursement of \$17.5 million on April 12, 2022. As part of that request, Dr. Shields included the repayment of Deficit State Construction Accounts totaling approximately \$5 million. Kentucky State University now seeks the approval from the Board of Regents to do so.

BUDGETARY IMPLICATIONS:

Kentucky State University shall repay the Deficit Contraction Accounts with the funds allocated as part of HB 250.

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the repayment of deficit state construction accounts.

MOTION:

Approve Repayment of Deficit State Construction Accounts.



ACTION ITEM 9H

ACTION ITEM:

Approval of Repayment of Revenue Anticipation Note.

FACTS:

Pursuant to HB 250, Vice President Dr. Gerald D. Shields submitted on behalf of Kentucky State University a request to Kentucky's Council for Post-Secondary Education for the disbursement of \$17.5 million on April 12, 2022. In that request, Dr. Shields included the repayment of the revenue anticipation note that totaled \$2.5 million. Kentucky State University now seeks the approval from the Board to repay the revenue anticipation note.

BUDGETARY IMPLICATIONS:

Kentucky State University shall repay the revenue anticipation note with the funds allocated as part of HB 250.

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve the repayment of revenue anticipation note.

MOTION:

Approve Repayment of Revenue Anticipation Note.



ACTION ITEM 9I

ACTION ITEM:

Approval of Certification of Resolution for Authorization to Sign Agreements with Fifth Third Bank.

FACTS:

Kentucky State University needs to name two authorized persons to serve as signatories for the Fifth Third checking accounts and the commercial card program. At this time, the President is the only authorized person listed on these accounts.

BUDGETARY IMPLICATIONS:

None.

RECOMMENDATION:

Acting President Stamps recommends that the Board of Regents approve Certification of Resolution for Authorization to Sign Agreements with Fifth Third Bank.

MOTION:

Approve Certification of Resolution for Authorization to Sign Agreements with Fifth Third Bank.